



Leadership

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General Manager

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Senior Vice President
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(APJ) Region

Bobby Grisham

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Andy Mattes

Senior Vice President
Applications Services

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BUSINESS UNIT PROFILE

EDS, an HP company, is a leading global technology services provider delivering business solutions to its clients. EDS founded the information technology outsourcing industry nearly a half-century ago. Today, as a business unit of HP's Technology Solutions Group, EDS delivers one of the industry's broadest portfolios of information technology, applications and business process outsourcing services to clients in the manufacturing; financial services; healthcare; communications, media and entertainment; energy; transportation; and consumer and retail industries; and to governments around the world.

What we do

As our clients' trusted business ally, EDS, an HP company, provides the best solutions for executives to maximize return on their IT investments. Our deep industry knowledge enables us to provide clients with innovative ideas that help them improve productivity and security. We deliver on our commitments, so clients can build strong relationships with their customers, achieve profitable growth and win in the marketplace.

How we do it

Our portfolio is built around innovative offerings in applications services, business process outsourcing and infrastructure technology outsourcing. We use our next-generation global delivery system and EDS Best Shore® strategy to ensure high-quality, cost-competitive services are provided from the optimal mix of onshore, nearshore and offshore locations. This enables our clients to respond quickly to changing market dynamics and increase their competitiveness.

Did you know? EDS ...

- Is recognized as a leader in global IT infrastructure outsourcing by independent analyst firm Forrester Research.
- Ranked number one on the 2007 and 2008 VARBusiness 500 list of top IT solution providers.
- Globally, manages more than 1 million software applications and 2.6 billion lines of code.
- Manages more than 300,000 servers globally for all operating systems, hardware and workload functions, and supports more than 3 million desktops around the world.
- Processes more than 200 million multichannel customer contacts annually in 48 languages.
- Provides HR services to more than 400 organizations in the United States, Canada, Europe, and Central and South America, and 33 million employees and participants worldwide.
- Has help-desk agents who respond to 25 million support calls annually and serve customers in 32 languages.
- Processes more than 1 billion health claims annually.
- Contributed more than 135,000 volunteer hours in 2007 to support a variety of global community projects .
- Leverages the collective resources of the EDS Agility Alliance companies and, now, HP to bring best-in-class solutions to our customers.
- Benefits from HP's best-in-class products and technologies and \$3.6 billion annual R&D spend to drive enhanced innovation.
- Is a founding board member of the Climate Savers Computing Initiative, a global consortium dedicated to developing and promoting energy efficiency for data centers and information service delivery.